



Margaret Bawden

Margaret Bawden is an energetic leader with global experience and proven success gained in the public and private sectors. She has extensive supply chain and procurement experience addressing challenging issues across a broad range of *sectors*. Margaret is recognized as a multi-skilled leader who successfully develops and implements strategic plans that deliver innovative, actionable and cost sensitive solutions that lead to improved service delivery and better business outcomes.

SELECTED ACHIEVEMENTS

Supply Chain Strategy and Transformation

- Led development of policy and related business cases for broader public sector supply chain transformation to deliver significant supply chain savings and efficiencies. Structured project implementation and key performance metrics, established contractual agreements and recommended funding approval.
- Led development of the business and operating strategy for an eMarketplace start-up client. Developed service offerings and rollout plan, authored business case for funding and developed financial model capable of running complex scenarios.
- Identified opportunities to reduce cost through the use of strategic sourcing best practices and business process improvement opportunities, leading a detailed spend analysis of accounts payable data. Savings in key spend areas exceeded 10% of initial spend.

Strategic Planning

- Led client's merger planning and execution while acting as CEO of the corporation.
- Established client's new strategic direction bringing together client's future vision and the complex business redesign required to deliver the vision on very tight timing.
- Designed and implemented a "business outcomes" structure to successfully turnaround a failing business.
- Created market entry strategies and business cases for B2B eMarketplaces in Canada, U.S. and Mexico.

PRIOR EXPERIENCE

The Osborne Group

- Medbuy Corporation – Interim President & CEO
- Ontario Public Service – Hospital, University, College, Schools, Social Services Supply Chain Transformation
- Hewlett Packard – Financial Services Sales Strategy
- Accenture – Market Entry and Operating Strategy, Process Optimization, Strategic Sourcing
- A.T. Kearney – Process Optimization, Shared Services
- Procter & Gamble – Manufacturing, Strategic Sourcing, Government and Environmental Relations

QUALIFICATIONS

- MBA – INSEAD (France)
- BSc. Mechanical Engineering – University of Toronto
- Professional Engineer Ontario
- ICD.D Rotman School of Business, University of Toronto

