



# Jane Rounthwaite, MBA

**President & Managing Partner.**

A seasoned and insightful executive specializing in non-profit and business management. Broad experience in many types and sizes of non profits and charities, including social service agencies, foundations, and associations, as well as a solid foundation in corporate business planning, marketing, and operations management. Skills include change management and organizational development, strategic and operational planning, executive coaching, governance, project planning and management, fundraising and financial management. Exceptional ability to analyze and solve problems, set and consistently achieve challenging goals, and build and motivate multi-functional teams.

## **SELECTED ACHIEVEMENTS**

- Facilitated process of diverse team mandated to conduct a governance and structural review for national denomination with over 2200 congregations, four levels of governance, and over \$300 million in revenue.
- Designed and led major organizational change initiative to implement evidence-based clinical practice in large children's services agency (\$60 million plus).
- Provided organizational development and strategic planning support to numerous non-profit Boards.
- Managed diverse portfolio of corporate support functions, including Information Technology, Human Resources, Quality Assurance, Facilities, Communication and fundraising for large social service agencies (over \$40 million). Achievements included selection and implementation of new systems, development of long-range space building project, facilitation of organizational change processes, and development of planning systems.
- Managed start-up of operations for several foundations.
- Managed operations and participated in negotiations for one merger partner in a three-way amalgamation for a \$30 million hospital foundation.
- Provided facilitation and training support for the implementation phase for a major Canadian bank of \$140 million business process redesign project.
- Initiated and completed a full organizational review and rebuilt National Office operations for a national non-profit organization. Secured increased government funding under new funding guidelines and raised over \$400,000 annually from private sources.
- Developed and implemented a cross-country corporate relocation plan. Project was completed on time and significantly under its \$65 million budget.
- Managed the North American marketing and customer service operation for \$2.5 billion pension portfolio of a major insurance company.

## **PRIOR EXPERIENCE**

- The Osborne Group
  - CMHA – Thunder Bay
  - United Church of Canada
  - Habitat for Humanity
  - The Cathedral of St. James
  - Community Resource Connections of Toronto
  - The Alzheimer Society of Kitchener Waterloo and Area
  - Centre for Addiction and Mental Health
  - Kinark Child and Family Services
  - MSF-Canada
  - Women's Legal Education and Action Fund (LEAF) – Executive Director
  - Crown Life Insurance Company – Vice President, Pensions
- Women's College Hospital Foundation
- Canadian Diabetes Association
- Waterloo Regional Homes
- Physiotherapy Foundation of Canada
- Alphaplus Centre
- Foundation for Athletes and Sport Training
- Ontario Massage Therapists Association
- Peel Children's Aid Society
- The Evergreen Foundation
- PLASP Child Care Services
- George Brown College

## **QUALIFICATIONS**

- Bishop's University – General Management Development Program
- University of Toronto – M.B.A., Marketing
- Queen's University – Honours Bachelor of Arts

