



## Terry Scott, MBA, CPA, CMA

### Leadership, Finance, Operations, Strategy

Terry has over 40 years of leadership experience in diverse and challenging environments including 11 years as a Canadian Army Officer and 30 years leading and managing small and medium enterprises. With a “hands-on” approach, intellectual curiosity, deep understanding of process challenges and controls, and persuasive communications skills Terry identifies and implements process management systems that empower employees and lead to enterprise success. His sophisticated strategic planning skills, innovative approach, and determined attention to detail guide his unrelenting pursuit of continuous improvement.

### SELECTED ACHIEVEMENTS

- The Osborne Group
  - Mohawk Council of Kahnawà:ke
  - Bento Sushi
- Led the successful implementation of ISO 9001 at Q2 Management Inc.
- Led company expansion from one branch in the GTA to locations in Ohio, South Carolina, Kentucky, Alabama, resulting in improved support for customers in Mexico and the US
- Developed strategic partnerships with European and Mexican service providers to satisfy global reach for North American OEMs and suppliers
- Developed and implemented proprietary internal training resulting in front line field services staff, supervisors, and managers consistently delivering service exceeding industry standards
- Conceived, developed, and implemented InspeQ Tech™, a web based proprietary technology, significantly improving internal productivity and control while providing customers tangible, value-added service differentiators
- Planned and led expansion of a US based private crane production, sales, and services company into the Canadian market, establishing branches in Toronto, Montreal, and Edmonton

### PRIOR EXPERIENCE

- Q2 Management Inc. – President
- Mi-Jack Canada – General Manager
- Q2 Management Inc. – Executive Vice-President
- Nu-Tech Automotive – General Manager
- Canadian Army – Infantry Officer (Captain)

### QUALIFICATIONS

- Chartered Professional Accountants of Ontario - Certified Management Accountant,
- MBA - Schulich School of Business/York University
- **BSI Group Canada Inc.**
  - Quality Management Systems (ISO 9001:2015)
  - Management Systems Auditing (ISO 19011:2018)
  - Leading Management Systems Auditing Teams (ISO 19011:2018)

