



Ellis Katsof

NFP Interim Leadership Executive

A highly accomplished visionary Executive with experience in strategic visioning and business planning, influencing the external environment, enhancing organizational effectiveness and financial management, and public speaking. Results-oriented, decisive leader with proven success in strategic thinking and innovation. Proven track record in acquiring new funding, development of innovative programs, union relationships and building effective and dynamic teams.

SELECTED ACHIEVEMENTS

- As Interim Executive Director for Eli's Place assisted the Board/Committees to develop/implement a fund development program, capital campaign and a social media program.
- As CEO for Pathstone Mental Health provided strategic leadership and increased revenue 57% in a 5-year period, from \$6.5 million to \$10.2 million; and developed a Social Enterprise Division which generated \$200,000+ annually in surplus revenue.
- As ED for Transitions for Youth opened new innovative programs including a Youth Health Centre, Volunteer Program, an Outreach program & Transitional Housing program for homeless youth and young adults, and a mental health residential milieu treatment centre.
- As CEO for Pathstone Foundation successfully implemented a \$5 million capital campaign to build a state of the art 58,000 square foot treatment facility; and raised \$300K through an annual signature event.
- Developed TFY Foundation and increased funds by \$2,416,800 over a 3-year period.
- As a Senior Partner in Compass Consulting Associates undertook a review, for MCYS, of all children's mental health services in South Western Ontario and developed Strategic Plans for 25 NFP agencies across Ontario.
- Re-branded two NFP agencies (Pathstone Mental Health & Strive Niagara).
- Managed the closure of a NFP agency (TFY) including disbursement of assets, cancellation of contracts, severance of employees, government filings, and disbursement of remaining revenue.
- As Director of Planning & Evaluation and Director of Community Services for Halton Region oversaw community planning and community grants for all ages. Implemented the Community Health Grants program with funds from the regional government, local community foundations, local United Ways, and the Ontario Trillium Foundation.
- As Director of Community Services for Jewish Family & Child Services implemented an independent living residence for seniors and an annual fund development program, raising \$100,000 in the first year.
- As a Grants Advisor for the newly formed Ontario Trillium Foundation, participated in the development of the grants proposal process, support to grantees, and analysis of grants submissions.
- As Assistant ED for York Region Children's Services Committee was responsible for developing community planning initiatives to inform the community funding process.

PRIOR EXPERIENCE

- The Osborne Group
 - Eli's Place
 - Aisling Discoveries Child and Family Services
 - Martin James Foundation
- Pathstone Mental Health/Foundation – CEO
- Transitions for Youth – ED
- Compass Consulting Associates – Senior Partner
- Regional Municipality of Halton – Director of Planning and Evaluation for Health and Social Services Departments; Director of Community Services; Acting Director of Income Maintenance; Acting Commissioner of Social and Community Services on a regular rotational basis
- Jewish Family & Child Services – Director of Community Services
- Ontario Trillium Foundation – Grants Associate
- Children's Services Committee of York Region – Assistant Executive Director
- Ministry of Community & Social Services, Province of Ontario – Policy Advisor
- Vita Community Living Services
- Ontario Peer Development Initiative

QUALIFICATIONS

- Shulich School of Business, York University – Organizational Development Program
- Richard Ivey School of Business – Graduate & Fellow of 2013 CommunityShift
- McMaster University – DeGroot School of Business – Not-For-Profit Governance Training
- University of Toronto – Master of Social Work
- Concordia University – BA Applied Social Science

